



## CASE STUDY



Freeze-Dry Foods

### COMPANY

Freeze-Dry Foods

### INDUSTRY

Manufacturing - Food and Drink

### LOCATION

Greven, Germany

### PARTNER

TSO-DATA GmbH

# Freeze-Dry Foods unfreezes document management obstacles with M-Files

Based in Germany, Freeze-Dry Foods is an expert in dried ingredients and produces first-class ingredients for the food industry.

As a pioneer and expert in the market, the company has been supplying the food industry with gently dried fruits, vegetables, herbs and spices, superfoods and even cheese for more than 40 years. Freeze-Dry Foods is part of the globally active Groneweg Group with more than 700 employees with locations in Europe, the U.S., Latin America, and Asia.

Although freezing and drying is a key part of its business, Freeze-Dry Foods wanted to ensure its digital processes never froze out productivity. So, to “heat up” efficiency, Freeze-Dry Foods chose the M-Files platform for metadata-based document management and seamlessly integrated it into the company’s existing ERP system.

## HIGHLIGHTS



**Holistic solution for document management**



**Strong integration with Microsoft Dynamics 365 Business Central**



**Documents are secure and easy to find**

**M-Files**  
The Smarter Way to Work.



“With the introduction of M-Files, we were able to further advance the digitization of our company. As usual, TSO-DATA supported us in a very cooperative and professional manner. Certificates, test reports and other documents can now be found in the blink of an eye and do not have to be searched for long.”

**Dennis Alaze**

Inhouse IT-Consultant, Freeze-Dry Foods GmbH

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## KEY CHALLENGES BEFORE M-FILES

Freeze-Dry Foods' extensive product portfolio is accompanied by a large number of regulations, specifications, and test report compliance that are standard across the food industry. At the same time, many other documents are created in day-to-day business that need to be stored securely. In order to make these and other files available to all employees quickly, easily, without regard to location or time, Freeze-Dry Foods turned to M-Files. Working with M-Files partner TSO-DATA, Freeze-Dry Foods looked to address improvements in quality assurance, raw materials purchasing, and sales by deploying the M-Files information management solution.

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## THE M-FILES SOLUTION


With M-Files, users can now tag documents with freely definable metadata such as properties (certificate or order references), teams (sales or purchasing), user roles, customer references, and more, making traditional, obscure folder structures obsolete. While folders only provide a view of things, M-Files' metadata-based approach allows organization an intuitive variety of views for any given document. Files and information are automatically organized by M-Files so users can find them based on what they are, not where they are across the organization.

In addition, M-Files helps avoid duplicate instances of documents, ensuring users always work with the most current version of the respective document and in context by using keywords, which simplifies and accelerates the proper use of vital information on a variety of devices.

### **Connecting ERP and M-Files with the DMS Connector**

M-Files also helped Freeze-Dry Foods integrate the platform directly into existing enterprise software solutions. The DMS Connector, an interface developed by TSO-DATA, connects document management systems such as M-Files directly to Freeze-Dry Foods' ERP solution, Microsoft Dynamics 365 Business Central.

By displaying the DMS drop form in the list and card views, it's possible to open documents in the familiar Business Central environment and switching between different systems/user interfaces is reduced to a minimum.



“The direct connection to our ERP system with the DMS Connector from TSO-DATA was extremely easy to implement. M-Files simplifies our processes, we save time and benefit from significantly increased efficiency in our daily business. This is regularly confirmed by the departments and employees concerned.”

**Dennis Alaze**

Inhouse IT-Consultant, Freeze-Dry Foods GmbH

## THE RESULTS

### Seamless Process and Transparent Filing

With M-Files, data and process quality is optimized - the DMS Connector not only allows documents to be viewed, but also facilitates the storage of incoming files such as invoices, quotations, delivery bills, or complete e-mails. Users simply drag and drop files on to the M-Files button in Business Central, the corresponding document class (for example, a contract or invoice) is selected, and the DMS Connector stores the file with the associated metadata such as “number” and “contact” of the corresponding process.

In addition to nimbler filing of incoming files, the DMS Connector can also automatically archive reports generated in Business Central, such as posted sales invoices using metadata in M-Files. Complicated filing and time-consuming searches are eliminated, so all relevant information is always in focus in both Business Central and M-Files.

## PARTNER

TSO-DATA GmbH is part of the TSO-DATA Group, with more than 200 employees across Germany in Osnabrück, Nuremberg, and Bremen. As an IT specialist and Microsoft Dynamics Partner, TSO-DATA develops, implements, and realizes innovative IT solutions and offers individual service concepts, nationally and internationally. In doing so, TSO-DATA relies on modern technologies that can be adapted specifically to the needs of medium-sized needs of medium-sized companies. The focus of the solution portfolio is on the ERP solution Microsoft Dynamics 365 Business Central/NAV, the industry solutions KatarGo and LS Central for mail order and retail, Dynamics 365 - CRM, Document Management with M-Files and Microsoft SharePoint, Business Intelligence with Microsoft Power BI, and TARGIT as well as on IT infrastructure and cloud services.

TSO-DATA GmbH

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## WHY M-FILES?

M-Files is a global leader in information management. The M-Files metadata-driven document management platform enables knowledge workers to instantly find the right information in any context, automate business processes, and enforce information control. This provides businesses with a competitive advantage and substantial ROI as they deliver better customer experiences and higher-quality work with lower risk. For more information, visit [m-files.com](http://m-files.com).

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